

# Moral Courage:

*Building the Bridge Between  
What We Say and What We Do*



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# Objectives

*At the end of this session you will be equipped to:*

- **Identify** the disconnect between how we talk about ethics and what we often do about ethics.
- **Define** moral courage.
- **Exercise** your moral courage on a daily basis.

# Ethics Defined by Webster's

## Ethics-

- The discipline of dealing with what is good and bad and with moral duty and obligation (a set of moral principles, a theory or system of moral values);
- The principles of conduct governing an individual or group;
- A guiding philosophy;
- A consciousness of moral importance

# What is our moral duty and obligation?

- Morality is defined as a conforming set of standards of right behavior
  - Now we need to define what a “standard of right behavior” is . . .

# What are our Standards?

- Faith or inner moral beliefs
- Laws
- Regulatory Authorities
- Public Awareness
- Social Norms???

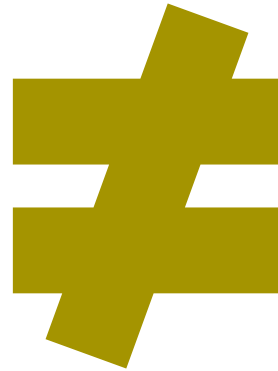
# How do we respond to ethics?

What do  
we SAY  
about  
ethics?

What do  
we DO  
about  
ethics?

# How do we respond to ethics?

What do  
we SAY  
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What do  
we DO  
about  
ethics?

# Ethical Disconnect

*Which decision wins over?  
What we should do or  
what we want to do?*



# Has Society Changed Our View on What is Ethical?

- What's legal vs. what's right
- The almighty dollar
- Social norms
- Religion
- Environmental Awareness
  - Recycling
  - Green House Gas

# Ethical Disconnect

## Milgram Experiments

*1961, Yale University*

*What inhibits individuals  
from seeing an acting on  
an ethical dilemma?*

# Ethical Disconnect



“the trusted circle will have to grow...”  
*(What will be the end result of unethical  
behavior in the workplace?)*

# Ethical Disconnect

We don't care?

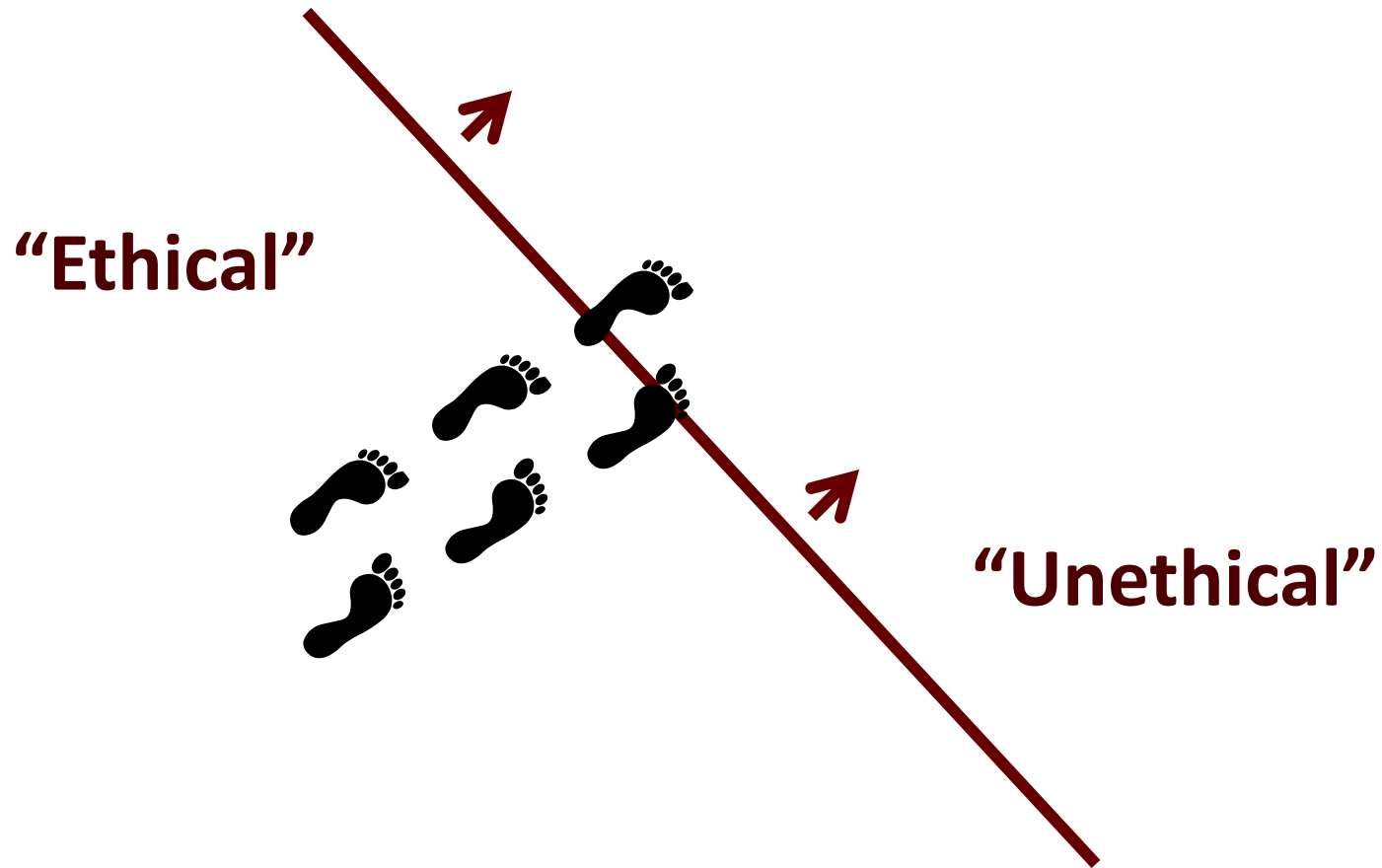
We don't know right from wrong?

We don't know that we're doing wrong?

We know but we rationalize?

We know but we're overcome by temptation?

# Unethical Creep



# What is **moral courage?**

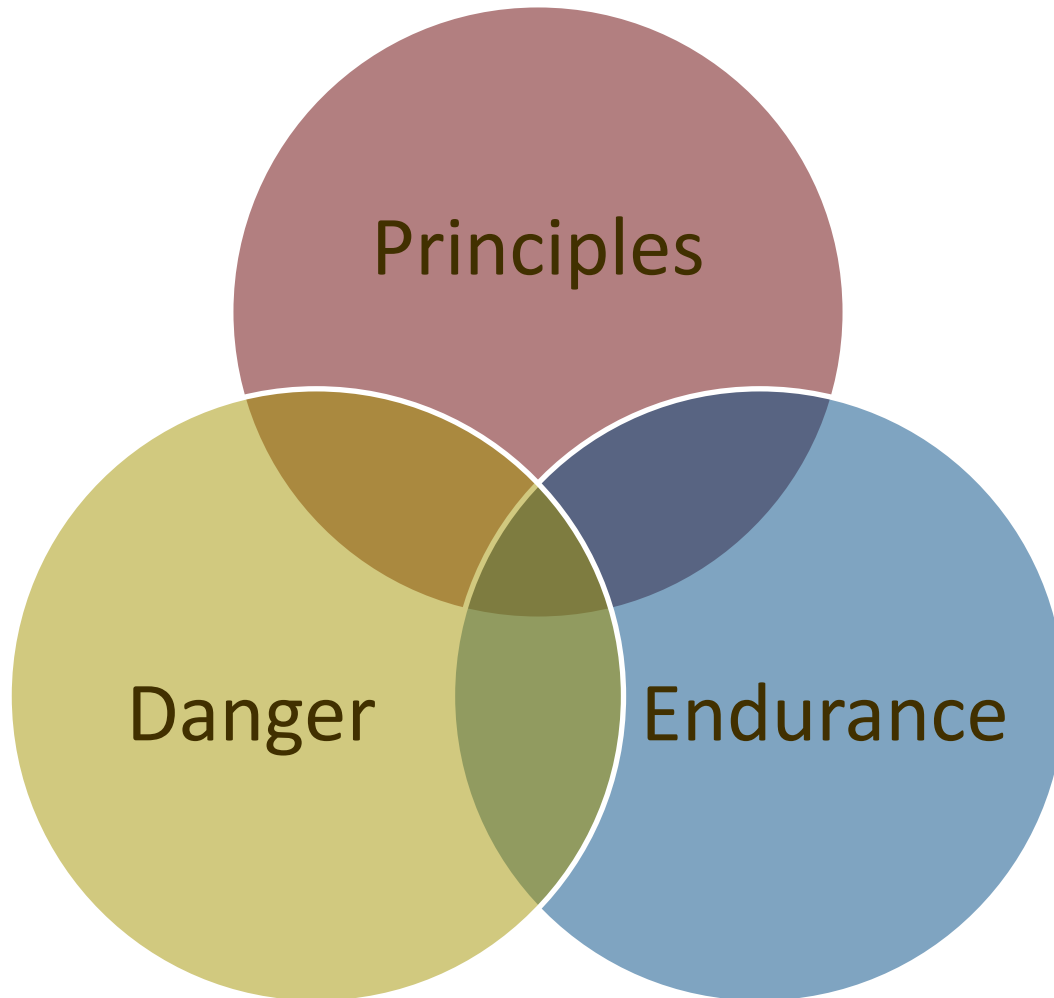
# Moral Courage

## Defined:

The courage to take action for moral reasons despite risk of adverse consequences.

*(or, simply put, **the courage to be moral**)*

# Elements of Moral Courage





# Myths of Moral Courage

- Moral courage always produces an immediate benefit.
- When exercising moral courage, things always turn out right.
- Moral courage can only be expressed by individuals of impeccable character.

# What is “The Right Thing”?

- Who decides what is the “*right thing*” to do?
- If you are a leader, do you want people who work in your organization to do the “*right thing*” from your perspective?
- Can you and/or governance define what is the “*right thing*”?

# Moral Courage in Practice

## Examples:



“While the **consequences** won’t be part of your legacy, the **principle** upon which you stood will be.”

- *Rushworth Kidder*

# Exercising Moral Courage

**What small decisions can we make on a daily basis to prepare us for more difficult situations?**

“Standing up for what we think is right is not easy, but it may well get easier if we cultivate the habit of doing so.”

- *William Ian Miller*

# ABC's of Moral Courage

1. **Admit** that you are capable of making wrong decisions.
2. **Be consistent.** Don't live in silos.
3. **Consult** those you trust.
4. **Detach** yourself from temptations.
5. **Exercise** on the small things.
6. **Focus** on where you have drawn your line.

# Making Morally Courageous Decisions

“Make sure you know what you really believe in, what you live and die by. And be clear on the **mission** of your life and the **values** you want to have guide it.”

*- John Pepper, former P&G CEO*

# Question-Based Decision Making

What is my line between right and wrong?

Would I act the same way if I knew my decision would be a headline?

How would I feel if my superior made this choice? My subordinate?

Who will be affected by this decision? How would I respond if I were them?

Will this decision contradict who I want to be?



# Creating a Culture of Moral Courage

“Suddenly and surprisingly **we can become an example to others – and those others to us:** they hand us along, become a source of moral encouragement to us...”

*- Robert Coles*



# Creating a Culture of Moral Courage

***How can we create a culture of moral courage that inspires others?***

## Formal

- Corporate code of ethics
- Training sessions

## Informal

- Consistency
- Discussions & dialogue
- Modeling
- Mentoring & coaching

# Creating a Culture of Moral Courage

“...Is it any wonder that each one of us – expressing our highest sense of moral courage, living it to the fullest, and passing it along to others – **really can change the world?**”

*- Rushworth Kidder*

# Moral Courage in the Workplace

What happens when moral courage  
conflicts with the workplace?

# Moral Courage in the Workplace

Ethics is doing the right thing, not just what is legal

- 42% of employees did not report *observed* misconduct.
- 33% did not report *observed* misconduct at companies with a comprehensive ethics program in place.

What are the odds of employees reporting *suspicious or questionable* behavior?

# Moral Courage in the Workplace

How do we make  
ethical decisions?

# Moral Courage in the Workplace

## *Case Study:* Siena/Francis House



Siena/Francis House

# Fostering Moral Ethics in the Workplace

- Leadership & character of management
- Climate of transparency
- Direct & honest communication
- Culture & values
- Employees are encouraged to speak up
- Questions are appreciated

# Fostering Moral Ethics in the Workplace

- Allow all employees to communicate concerns
  - Anonymous channels of communication
  - Assume positive intent in concerns communicated to management
  - Keep careful records
  - Consistently follow policies



# For further reading...

- Ariely, Dan: **The (Honest) Truth About Dishonesty**
- Bazerman, Max and Tenbrunsel, Ann: **Blind Spots**
- Cooper, Cynthia: **Extraordinary Circumstances**
- Kidder, Rushworth M.: **Moral Courage**

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